



January 4, 2011

**TO:** Honorable David Chiu, President  
Honorable Michela Alioto-Pier  
Honorable John Avalos  
Honorable David Campos  
Honorable Carmen Chu  
Honorable Chris Daly  
Honorable Bevan Dufty  
Honorable Sean Elsbernd  
Honorable Sophie Maxwell  
Honorable Ross Mirkarimi  
Honorable Eric Mar  
Angela Calvillo, Clerk

**FROM:** Jennifer Entine Matz, Office of Economic Development  
Monique Moyer, Port of San Francisco

**RE:** 34<sup>th</sup> America's Cup Host and Venue Agreement

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As you know, following the Board of Supervisors' adoption of the 34<sup>th</sup> America's Cup Host and Venue Agreement (the "Agreement"), Mayor Gavin Newsom and Russell Coutts, Chief Executive Officer of ORACLE Racing, worked together to clarify aspects of the Agreement to provide ORACLE Racing with greater certainty regarding their obligations and the specifications and timing of their development rights. As you recall, a fundamental premise of the City's bid is to provide ORACLE Racing with the use of certain Port facilities and, in recognition of their substantial financial investment therein, to provide long-term leases and development rights to offset such investments. City and Port staff worked with ORACLE Racing staff and consultants all throughout the holidays to memorialize these clarifications, within our delegated authority, to enhance San Francisco's chances of being awarded the 34<sup>th</sup> America's Cup. A copy of the Board of Supervisors' Resolution 585-10 adopted on December 14, 2010 is attached hereto.

Attached please also find a copy of the December 31, 2010 version of the Agreement marked to show changes against the version heard and adopted by the Board of Supervisors on December 14, 2010. We have also attached an overview of changes to the Agreement to assist you in your review.

We apologize that we did not have available a marked copy to share with you last week as the discussions continued daily and the final version was not completed until the early evening of December 31, 2010.

Finally, attached, please also find a copy of the December 31, 2010 letter from the Golden Gate Yacht Club announcing the venue for the 34<sup>th</sup> America's Cup as San Francisco.

We thank you for your strong support of the City's bid and guidance during this process. Please do not hesitate to call either of us with any questions or comments.

Attachments

- 1) 12-14-10 BOS Resolution 34<sup>th</sup> AC
- 2) 12-31-10 AC34 HCA compared to 12-14-10
- 3) Overview of Changes to the Host City & Venue Agreement
- 4) GGYC Letter